



The attractiveness of the French Private Equity, Venture Capital & Infrastructure market

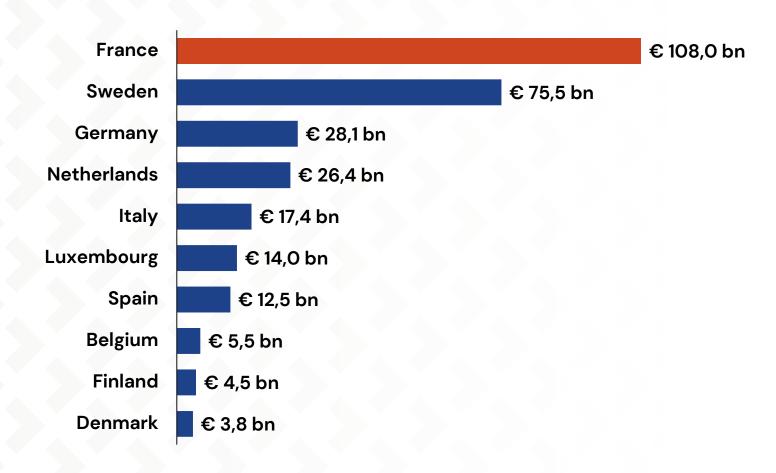
September 2023

The French market, a leader in Europe

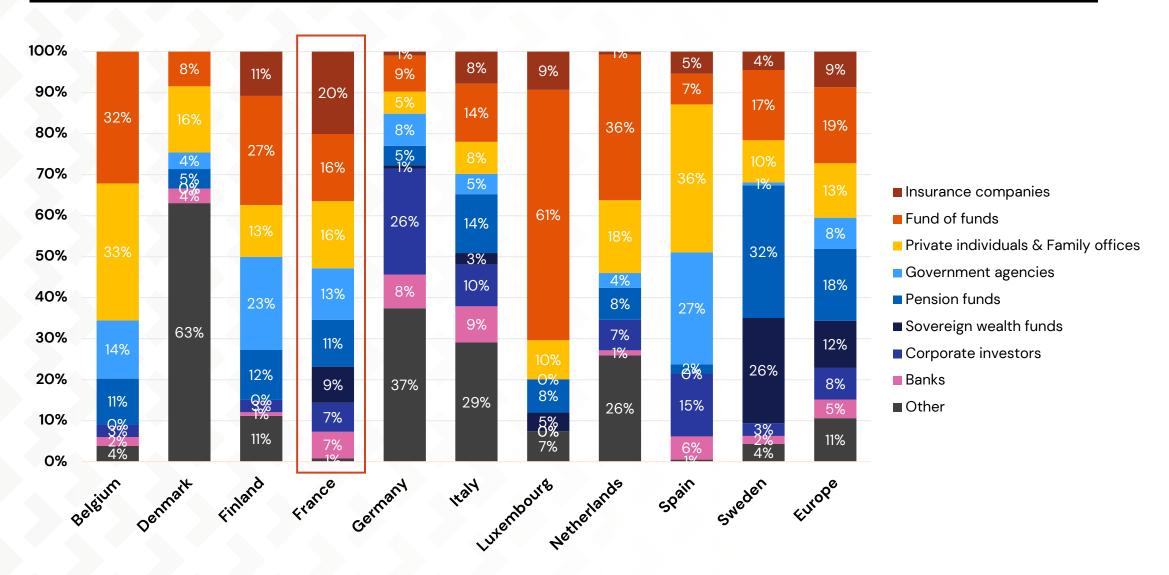


Funds raised in Europe* (2018-2022)

France, the leading venture capital & private equity market in the European Union



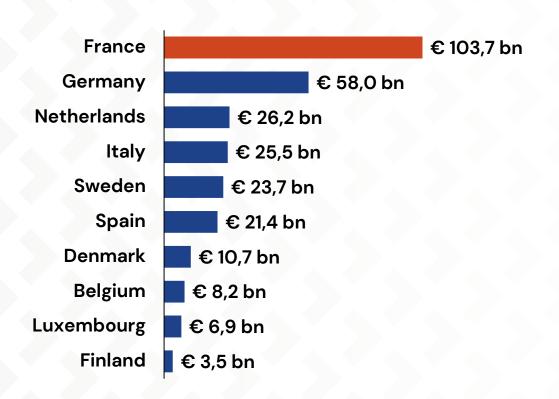
Sources of funds by country and LP type



Investments in Europe (2018-2022)

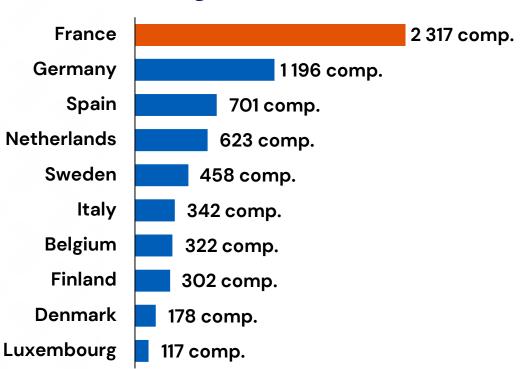
France, 1st market by amount invested and number of companies backed

Amount invested 2018-2022

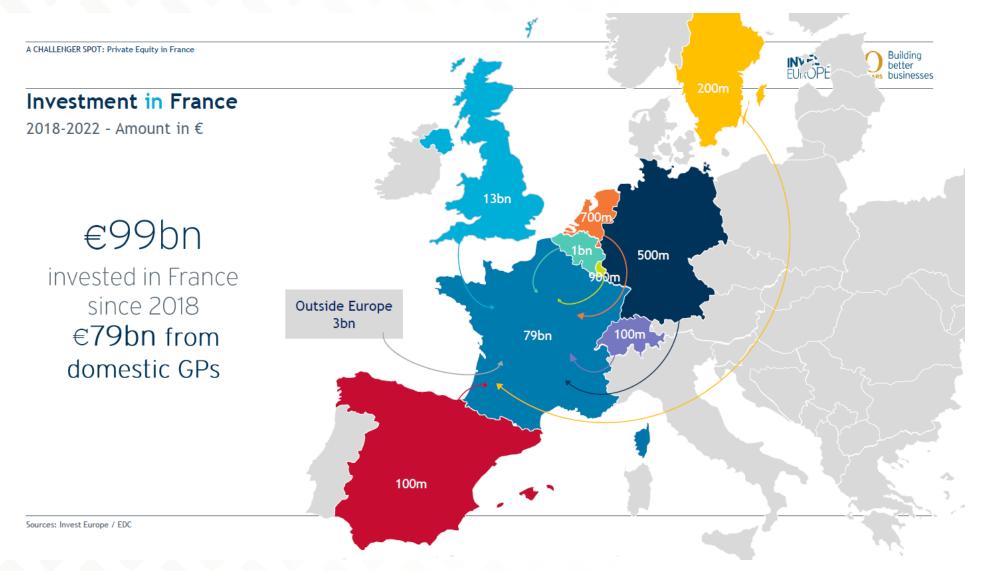


Number of companies backed

(annual average between 2018 and 2022)



Investments in France by investor nationality



Investments in Europe by French players

€103bn

INVESTED BY FRENCH PLAYERS
BETWEEN 2018 AND 2022

€70bn IN FRANCE

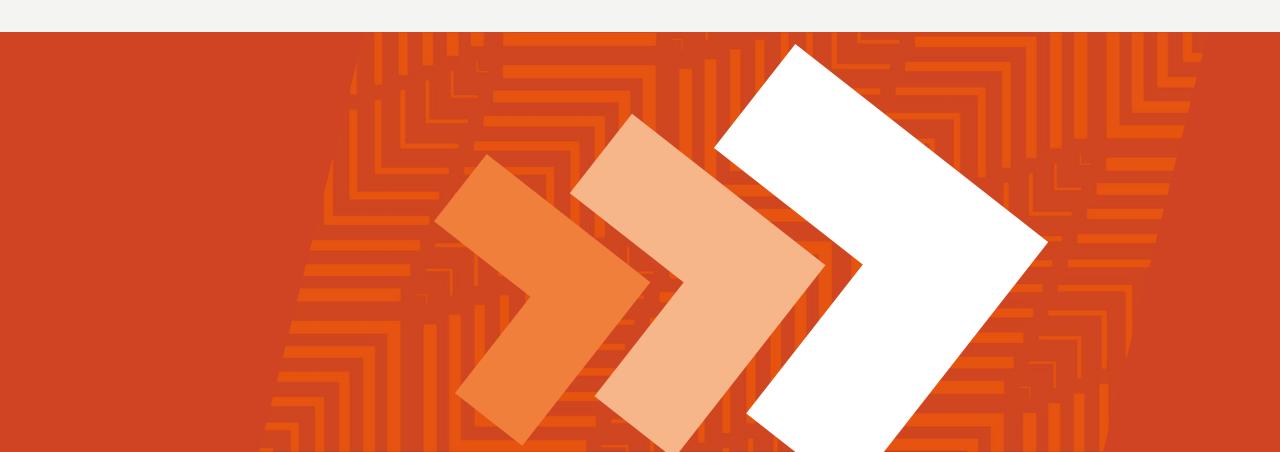
€19bn IN THE EU

€14bn IN THE REST OF EUROPE & REST OF THE WORLD



Key figures

On the French Private Equity, Venture Capital & Infrastructure market



Key figures 2022

€52.8_{bn}

RAISED FROM INSTITUTIONAL AND PRIVATE INVESTORS

An intense year for the collection of funds from subscribers, to be invested on average over the next 5 years, despite a slowdown in fundraising in the second half of the year

Fundraising in private equity

€25.5

RAISED FOR COMPANIES

€16.0bn

RAISED FOR INFRASTRUCTURE

Fundraising in the private debt sector

€10.8

RAISED FOR COMPANIES

€1.6bn

RAISED FOR INFRASTRUCTURE

€53.7_{bn}

INVESTED IN 3,149 BUSINESSES AND INFRASTRUCTURE PROJECTS

Investments are resisting and more companies and infrastructure projects are being supported.



Investment in private equity

€24.7

INVESTED IN
2,681 COMPANIES
9,300 SUPPORTED
COMPANIES, INCLUDING
7,600 IN FRANCE
(AT END 2021)

€11.6bn

INVESTED IN 176
INFRASTRUCTURE PROJECTS

Investments in the private debt sector

€10.8

INVESTED IN BUSINESSES

€1.1bn

INVESTED IN INFRASTRUCTURE PROJECTS

French players

414

MANAGEMENT COMPANIES
THAT ARE MEMBERS OF FRANCE INVEST
17 MORE THAN IN 2021
AND 187 ASSOCIATE MEMBERS

Profile of an "average" management company member of France Invest

According to the information published in France Invest 2022 directory

- 21 EMPLOYEES (median = 9)
- **80** PARTICIPATIONS (median = 25)
- 8 FUNDS UNDER MANAGEMENT (median = 3)
- €1,595 MILLION MANAGED (median = €200 million)
- 32~% of active members say they only invest in France and
- $10\ \%$ only in some regions

Companies supported

by French Private Equity, Venture Capital and Infrastructure funds

At the end of 2021, 9,321 companies were supported by French private equity from which 7,601 were French.

The data available from 3,800 French businesses, excluding large, listed companies, makes it possible to measure the impact of French private equity:

- > +12.6 % in turnover in France and in exports, an increase upper than that of the French nominal GDP (+8.2 %).
- ▶ 83,200 net new jobs were created, excluding the effect of disposals and acquisitions, i.e., growth of +5.8 %, compared with +4.6 % in the French market sector and +2.3 % in the OECD.

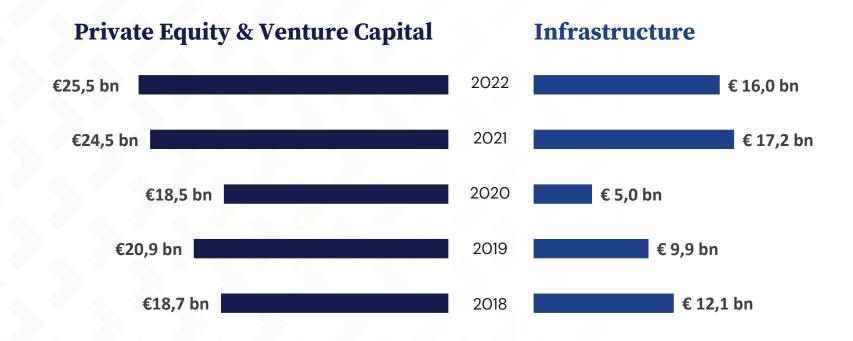
Over 5 years (2016-2021), more than 281,700 net new jobs were created in these companies.

¬¬ FRANCE INVEST Source : France Invest / EY

by French Private Equity, Venture Capital and Infrastructure players

Funds raised remained at a high level in 2022.

Nevertheless, the fundraising activity slowed down between H1 and H2 2022 in a more restricted economic environment, after 18 month *post covid* very dynamic.

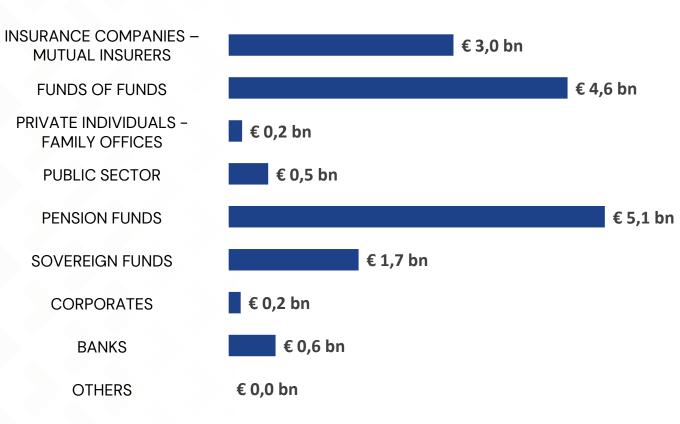


by type of investors in 2022

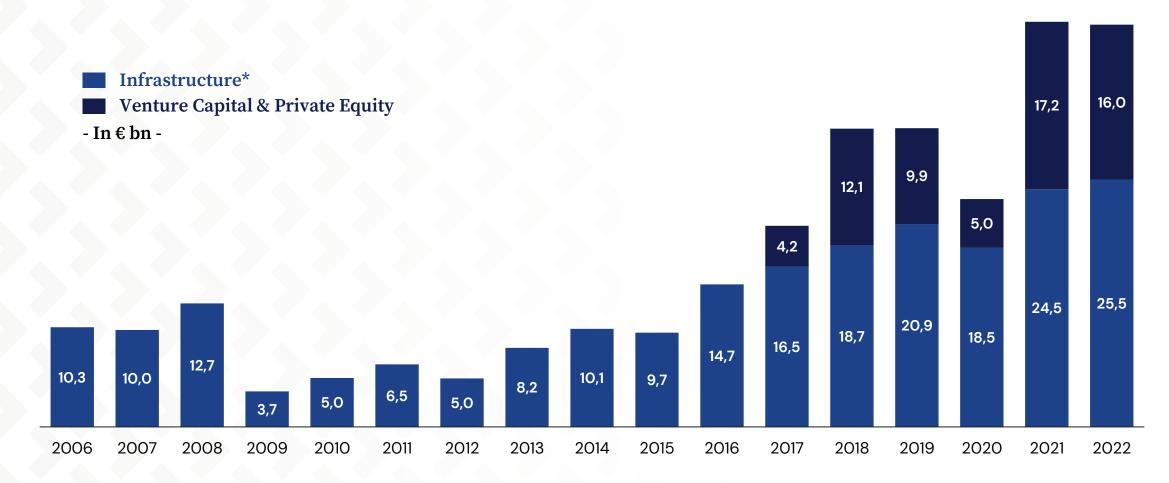
Private Equity & Venture Capital

€5,1 bn €4,2 bn €4,2 bn €3,2 bn €2,9 bn €2,2 bn €1,8 bn €1,7 bn €0,2 bn

Infrastructure



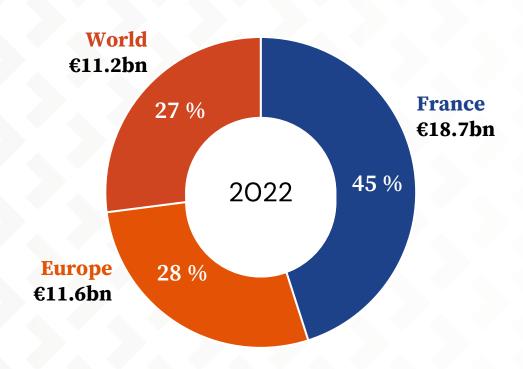
by French Private Equity, Venture Capital and Infrastructure players



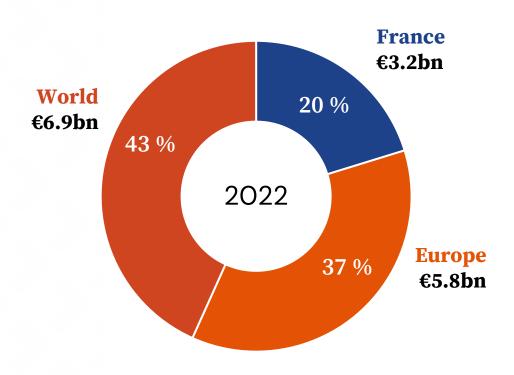
^{*} Figures on Infrastructure activity are measured since 2017

by geographic origin in 2022

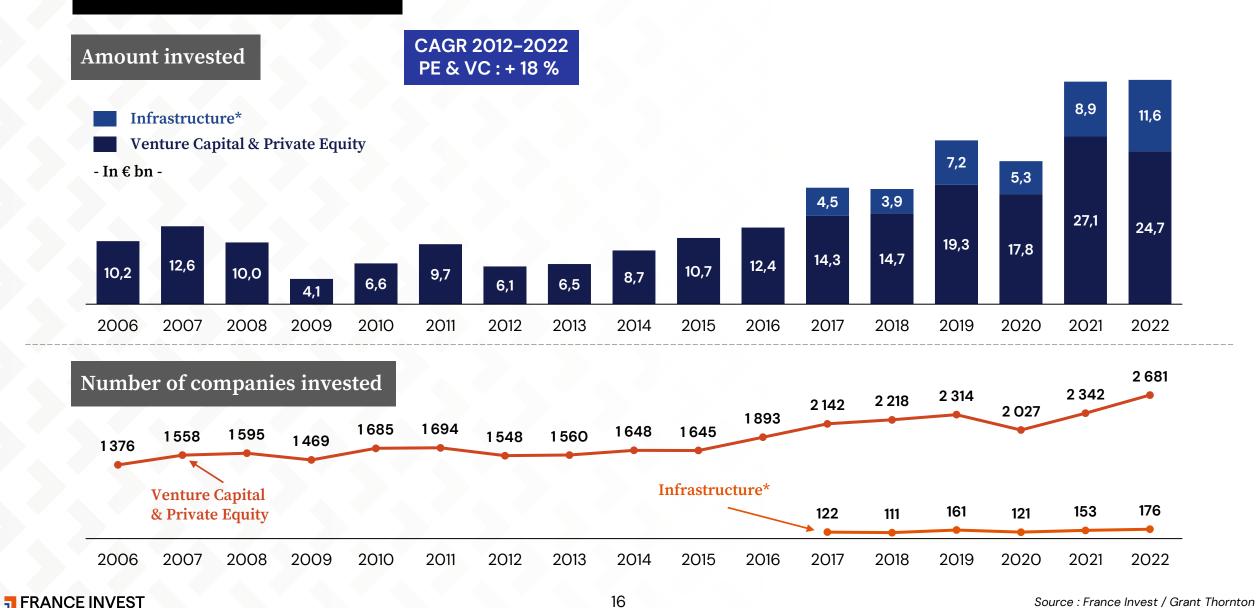
Private Equity & Venture Capital



Infrastructure

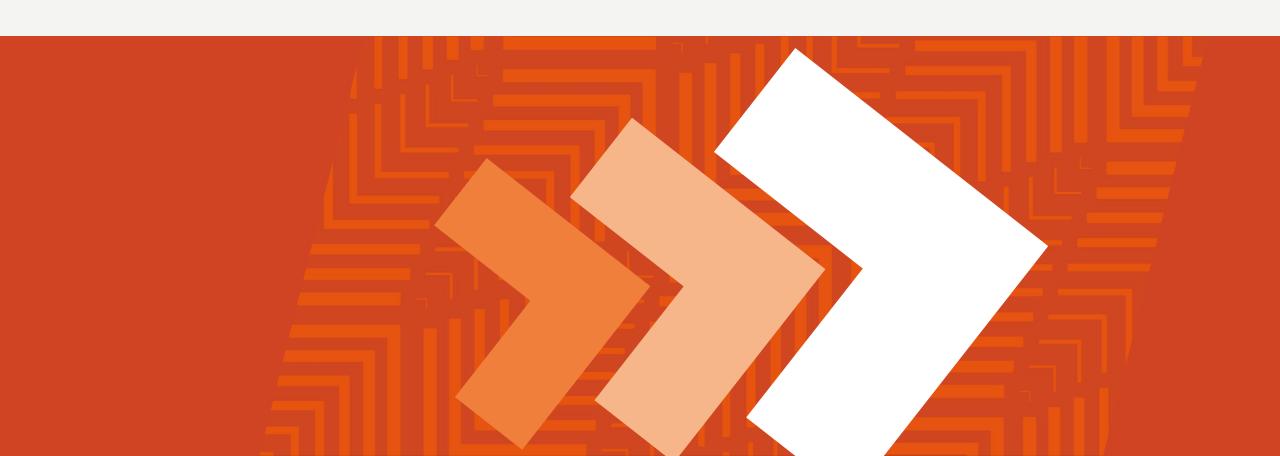


Investments



Net performance

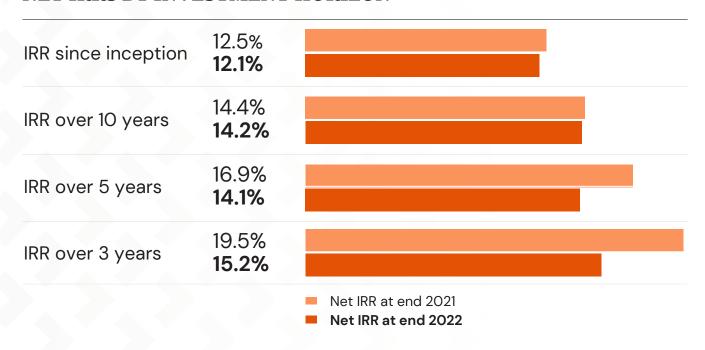
Private Equity, Venture Capital & Infrastructure funds



Net IRRs by main investment horizon

After a strong recovery in 2021, in a post-Covid environment, private equity returns at the end of 2022 are down slightly over the medium and long term, and more sharply over the short term (3 years), in an economic environment that has become tighter. However, they remain at a high level.

NET IRRS BY INVESTMENT HORIZON

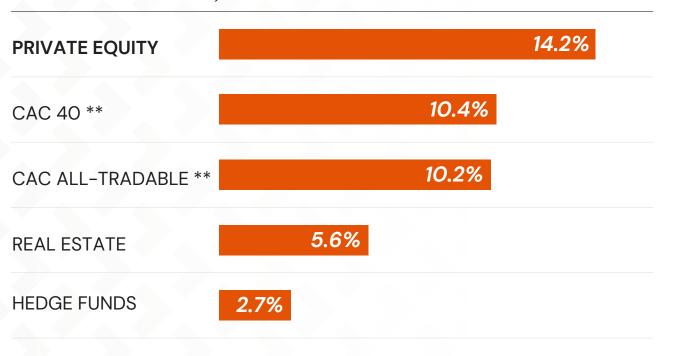


Comparison with other asset classes

French private equity outperforms other major asset classes over the long term*.



AT THE END OF 2022, AVERAGED OVER THE PERIOD 2013 - 2022



^{* 10-}year performance of CAC indices with dividends reinvested [PME method], Credit Suisse Hedge Funds Index (international scope), EDHEC IEIF Commercial property France

^{**} Comparison made using the PME method (indices used with dividends reinvested - see Definitions on Slide 34)

About France Invest

France Invest brings together almost all the private equity teams active in France, with almost 400 active members and 180 associate members at 31/12/2022. Through its mission covering ethics, control and development of market practices, it is one of the two associations recognised by the AMF, whose membership is a condition of authorisation for asset management companies. It is the only professional association specialising in private equity. France Invest's priorities include promoting the place and role of private equity, playing an active part in its development while bringing the entire profession together and establishing best practices, methods and tools for professional and responsible shareholder management.

For more information

www.franceinvest.eu

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